

Digital, Web & Automation Services

Discover **Comans Services**



AGENDA

Our Core Values

Why Comans Stands Apart

IT Solutions, Tailored to Your Needs

Value-Driven Pricing for Scalable Success

Onboarding for Growth and Efficiency

Beyond Onboarding: Continuous Support & Partnerships

Our Success Stories: Real impact for Real Clients

Digital, Web & Automation Services

Partnering with Comans Services

How to Get Started with Comans Services

Q&A, Thank You and Contact Information

Our Values

Our core values are the essence of Comans Services' identity and the foundation for our shared success with clients.

Design as Our Foundation

Placing thoughtful design at the heart of our solutions to ensure they are not only effective but also adaptable and enduring for our clients' success.

✓ Integrity

Upholding honesty and fairness in every action we take.

✓ Innovation

Pushing the boundaries of technology to deliver cutting-edge solutions.

✓ Customer-Centricity

Ensuring that every decision is made with our clients' best interests at heart.

✓ Excellence

Striving for the highest standards in every service we offer.

✓ Collaboration

Believing in the power of teamwork to achieve collective goals.

Why Comans Stands Apart

Comans Services

Innovative, Tailored, and Proactive
The Comans Difference

VS

Competitors

Standardised Offerings, Uniform
Solutions, Structured Pricing

Tailored
Solutions

Expert
Architecture

Scalable
Pricing

Proactive
Support

Business
Consulting

Uniform
Services

Reference
Architecture

Opaque
Pricing

Reactive
Support

Canned
Advice



Solutions, Tailored to Your
needs

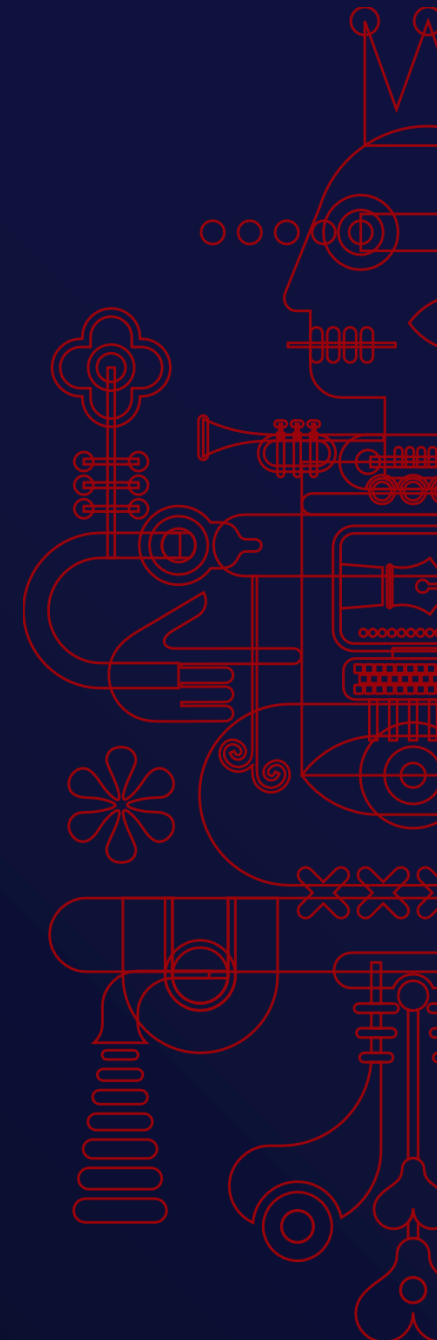
Our roots in architecture and consulting have honed our ability to see the big picture, ensuring every IT service is both meticulously designed and seamlessly integrated.

We believe in IT services that fit like a glove designed for your unique business challenges and opportunities.

"Details matter, it's worth waiting to get it right."
- Steve Jobs

"Quality in a service or product is not what you put into it. It is what the client or customer gets out of it."
- Peter Drucker

"Design is not just what it looks like and feels like. Design is how it works."
- Steve Jobs





Value-Driven Pricing for Scalable Success



Investing in Your Growth, our Value-Driven pricing model with customisable pricing tiers designed to grow with your business, providing what you need, when you need it.

No hidden fees. Clear, upfront pricing so you can plan your IT budget with confidence.

Pay for value, not volume. Our services are priced to give you more for less, ensuring maximum ROI.

“Comans were flexible on how I wanted to structure the pricing model, which allowed me to budget and use the services that gave me maximum value”
- Ian Horton, Neami national

Scalable Pricing Model

Our pricing is structured into three distinct tiers, each designed to meet your specific service needs effectively. This tiered approach ensures that our comprehensive IT solutions are accessible across various domains and service requirements.

T&M

Quick Start

Immediate Support with Flexible Terms

- ✓ Rapid response to your IT needs
- ✓ Cost-effective entry point
- ✓ Test our services with minimal commitment
- ✓ Full access to our resources and expertise

Pre-Purchased

Budgeted Hours

Controlled Costs with Predictable Budgeting

- ✓ Ideal for Managing IT expenses proactively
- ✓ Suited for variable work, and seasonal demands
- ✓ Guaranteed resource allocation for your projects
- ✓ Known costs up front for budget clarity

Contract

Guaranteed Assurance

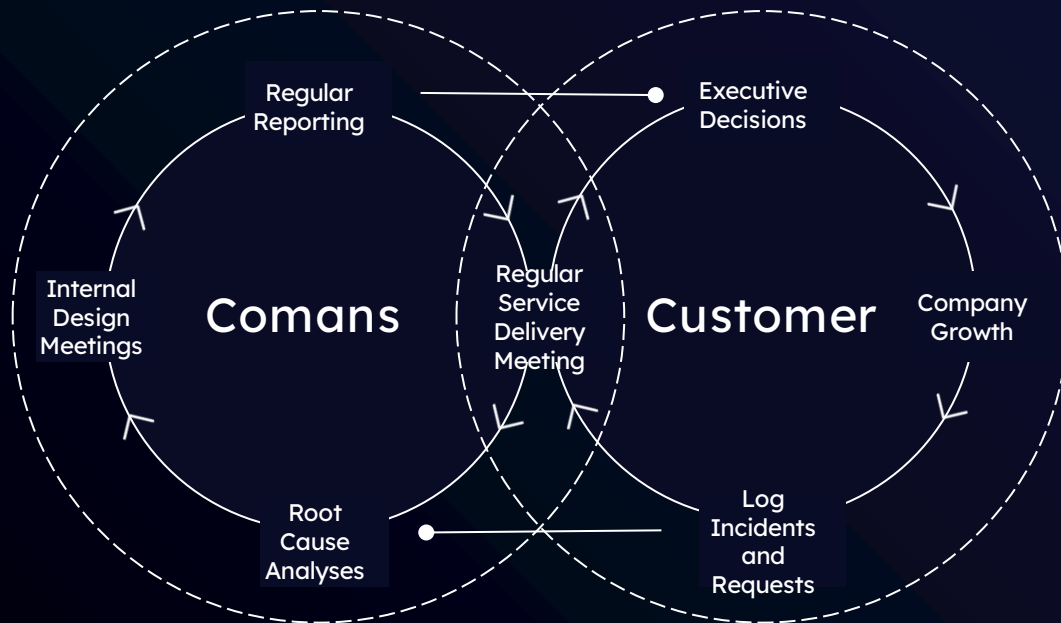
Comprehensive Tailored Services with Guarantees

- ✓ For businesses requiring robust SLAs
- ✓ Ensure continuity with trained, dedicated staff
- ✓ Benefit from consistency and reliability of service
- ✓ Option for dedicated on-site support personnel



Beyond Onboarding: Continuous Support & Partnerships

Our ongoing support model is designed not just to maintain but to enhance your IT infrastructure continually. It's about forming a lasting partnership where we grow together, aligning our support with your business's trajectory for long-term success.



✓ **Adaptation**

As your business grows and evolves, our support adapts to meet your changing needs, ensuring seamless IT operations.

✓ **Relationship Manager**

Benefit from a dedicated account manager who understands your business and is committed to your success.

✓ **Proactive**

We don't just wait for issues to arise. Our proactive approach identifies and resolves potential challenges before they impact your business.

Our Success Stories: Real Impact for Real Clients

Case Study:

Automated Identity Management

→ Automated Identity Management System

Neami National faced a unique challenge with a high turnover of staff within their mental health service provision. Comans Services addressed this by developing an innovative Identity and Access Management (IDAM) system, fully automated to handle the dynamic nature of staff changes.



Automation Engineer: Murray Morgan
Automation Architect: Jason Comeau

The automation extends beyond mere user management

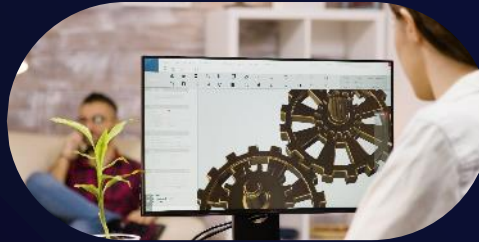
Comans Services addressed this by developing an innovative Identity and Access Management (IDAM) system, fully automated to handle the dynamic nature of staff changes. Our solution, powered by sophisticated automation using Power Automate and dataflows, processes approximately 300 daily transactions.

This system meticulously manages new user additions, group assignments, guest users, and timely updates in Active Directory without manual intervention, allowing Neami National to focus on their crucial work without the administrative burden.



→ IDAM Automation

Developed an advanced, fully automated identity management system, meticulously designed to streamline user provisioning and deprovisioning processes in real-time.



→ Power Automate

Implemented a sophisticated solution utilising Power Automate, dataflows, and hybrid workers that integrates seamlessly with Active Directory.



→ High Volume Processing

Our system is calibrated for efficiency, processing over 300 daily transactions, each one reflecting the dynamic changes in user roles and access within Neami National.



→ Enhanced Security

By automating user access management, we've fortified the security infrastructure, ensuring only authorized personnel have access to sensitive areas, thereby significantly reducing the risk of security breaches and enhancing overall IT governance.

Case Study:

Empowering Web Solutions with Data Architecture

→ Innovative Design & Architecture

At JTB Studios, our tailored data architecture services have been instrumental in enhancing their web design and development capabilities. Our role extends beyond mere consultancy; we actively participate in the creation of robust designs and data structures that are the backbone of intuitive and dynamic web applications.



Data Architect: Jason Comeau

Tailored Data Architecture

At JTB Studios, our tailored data architecture services have been instrumental in enhancing their web design and development capabilities. Our role extends beyond mere consultancy; we actively participate in the creation of robust designs and data structures that are the backbone of intuitive and dynamic web applications. By engaging in thought leadership through workshops, we help solidify JTB's reputation as an innovator in the digital space. Our data models are meticulously crafted, ensuring that the end products not only deliver on performance but are also future-proof and adaptable to evolving business needs.

As strategic partners, we inject Comans' deep-seated technical knowledge and corporate insight into the mix, empowering JTB Studios to make informed decisions that resonate with their clientele's aspirations. Together, we are setting new benchmarks in the realm of web development and design, one project at a time.



→ Expert-Led Workshops

Represented JTB Studios in workshops, offering expert insights on data design and architecture, reinforcing their position as a leader in web development.



→ Data Modeling

Crafted comprehensive data models that underpin the functionality and efficiency of complex web applications, ensuring scalability and performance.



→ Collaboration

Provided ongoing consultation for web development, contributing to strategic decision-making with a focus on innovation and user experience.



→ Strategic Consulting

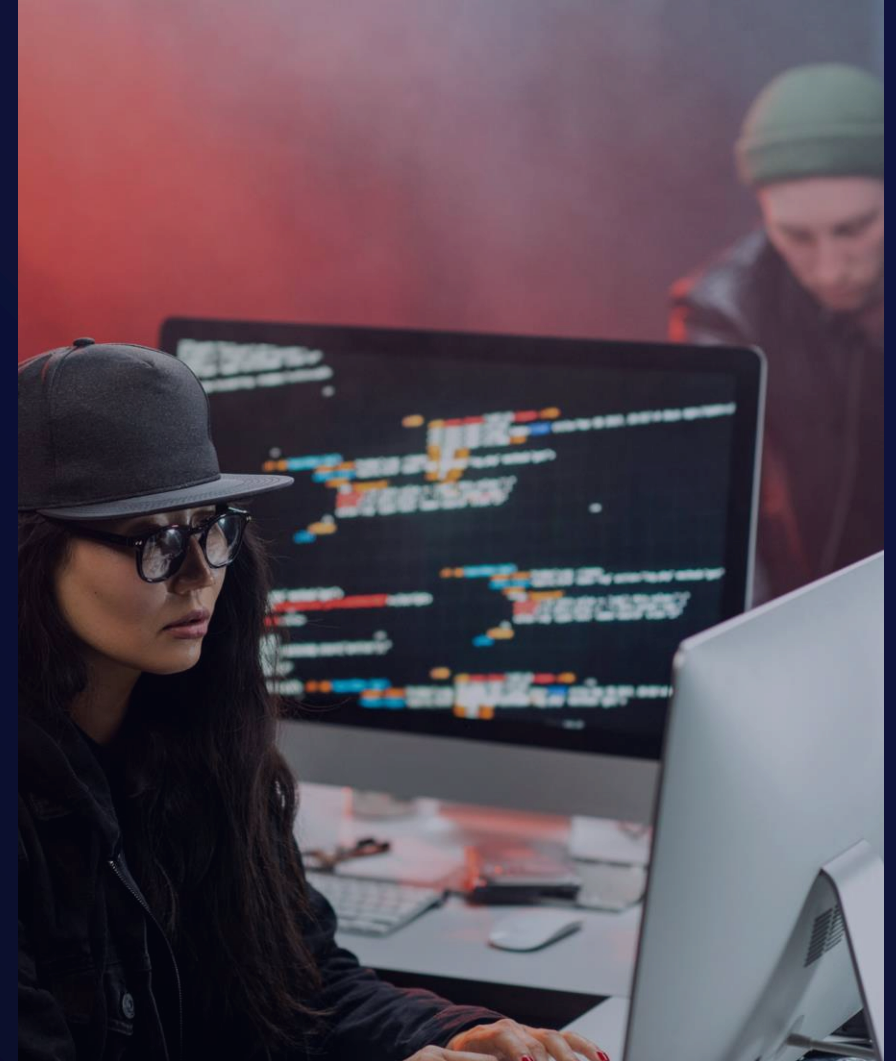
Leveraged Comans' technical acumen and corporate experience to enhance JTB Studios' service offerings, driving growth and customer satisfaction.

Digital, Web & Automation: Tailored Services

WebFlow Services

Webflow offers a powerful platform for creating stunning, responsive websites without the need for extensive coding knowledge. With its intuitive drag-and-drop interface, businesses can rapidly design and launch professional-grade websites that are fully customisable. Webflow's built-in hosting services ensure high performance and security, while its SEO tools help improve search engine rankings, driving more traffic to your site. This makes Webflow an ideal solution for companies looking to establish a strong online presence quickly and efficiently.

As a Webflow consultancy, we specialise in helping companies leverage this platform to its full potential. We guide businesses through the entire process, from initial design concepts to the final launch, ensuring a seamless and stress-free experience. Our team of experts customises each website to meet your specific needs, ensuring it reflects your brand and engages your target audience. Additionally, we provide training and ongoing support, empowering your team to manage and update the website independently, which enhances productivity and keeps your online presence dynamic and current.



01

Design

Our design process involves collaborating closely with clients to understand their vision and goals, creating wireframes and mockups, and refining the design through iterative feedback to ensure a perfect final product.

02

Hosting

Webflow's hosting services provide reliable, high-performance, and secure hosting with automatic backups, ensuring your website remains fast, secure, and always available.

03

Support

We offer ongoing support and maintenance, ensuring companies can seamlessly manage and update their websites, which enhances productivity and keeps their online presence up-to-date and effective.

Consultative Data Services

Elevate your organisation's data management capabilities with Comans' customised data consulting services. We excel in creating data strategies that encompass thorough data analytics, effective data governance practices, and the formulation of expansive data policies. Our method involves partnering closely with you to grasp the intricacies of your organization's data ecosystem, shaping a data management plan that is a perfect fit.

Our data consultants immerse themselves in your unique operational environment, carrying out detailed data assessments and establishing a robust strategy across the board. From data analytics that uncover actionable insights to the institution of stringent data governance frameworks and securing your data assets, we provide a detailed blueprint for a data-empowered, agile future.



01

Data Model Creation

Utilise our specialized knowledge to enhance your data architecture, with customized guidance designed to suit your particular industry and business processes.

02

Data Management

Our comprehensive data analysis identifies potential weaknesses, enabling us to proactively strengthen your data management systems against real-world challenges.

03

AI Data Strategy

Formulating and implementing robust data governance strategies is crucial for upholding a secure and regulatory-compliant AI data framework, and we provide comprehensive guidance throughout this essential journey.

Automation & AI Services

Leveraging Power Automate and AI, we help businesses streamline and automate their processes, significantly reducing manual effort and enhancing operational efficiency. Power Automate enables the creation of automated workflows that integrate seamlessly with various applications and services, allowing tasks such as data entry, notifications, and approvals to be performed automatically. This not only saves time but also minimises the risk of human error. By utilising AI, we can further enhance these workflows with intelligent decision-making, predictive analytics, and natural language processing, ensuring that your business processes are not only automated but also optimised for maximum productivity.

The benefits of integrating Power Automate and AI into your business processes are substantial. Automated workflows mean that your team can focus on more strategic tasks rather than routine, repetitive ones. AI-driven insights and predictions provide valuable data that can inform better business decisions and strategies. Furthermore, by automating services, you can ensure consistency and reliability in your operations, leading to improved customer satisfaction and business outcomes. Our expertise in implementing these technologies allows us to tailor solutions to your specific needs, driving efficiency and innovation throughout your organization.



01

Design & Implementation

Our expertise in design and implementation ensures tailored, efficient, and seamless integration of automation solutions into your business processes, enhancing overall productivity and innovation.

02

Business Process Automation

Business process automation streamlines both time-consuming tasks and accuracy-critical processes, such as invoice processing and data entry, ensuring efficiency and precision in your operations.

03

Support

We provide ongoing support to ensure your automated systems remain efficient, up-to-date, and fully optimized for continuous business growth.

Partnering With Comans Services

At Comans Services, partnership means progress. We engage with your team to understand and anticipate your needs, aligning our expertise with your business objectives to drive growth and innovation.

01

Tailored IT Solutions

Custom-fit technology services that adapt to your evolving business landscape.

02

Expert Consultation

Access to industry-leading expertise for strategic decision-making.

Strategic Partnerships for Transformative Success

- **Growth Oriented Strategies**
Forward-thinking approaches that support and scale with your company's growth.
- **Proactive Design**
Anticipative design that keep your operations running smoothly.
- **Integrity and Best Value**
We are customer centric and always make sure our customers get the best value.

Getting Started Comans Services

01

Request a Custom Proposal

Initiate your journey with Comans Services by requesting a custom proposal that aligns with your unique business needs. Our dedicated team is ready to craft a specialised solution that encapsulates your specific requirements, ensuring a bespoke service experience tailored just for you.

02

Select Your Pricing Structure

Define the financial framework of your collaboration with us by selecting from our flexible pricing models. Whether it's Time & Materials (T&M), Budgeted Hours, or a Fixed-Contract, we're prepared to accommodate your preferences and kickstart the process without delay. Let's activate your tailored IT solution today.

Contact Us

Get In Touch With Us!

Office Hours

Monday - Saturday
08.00 - 17.00

More Information

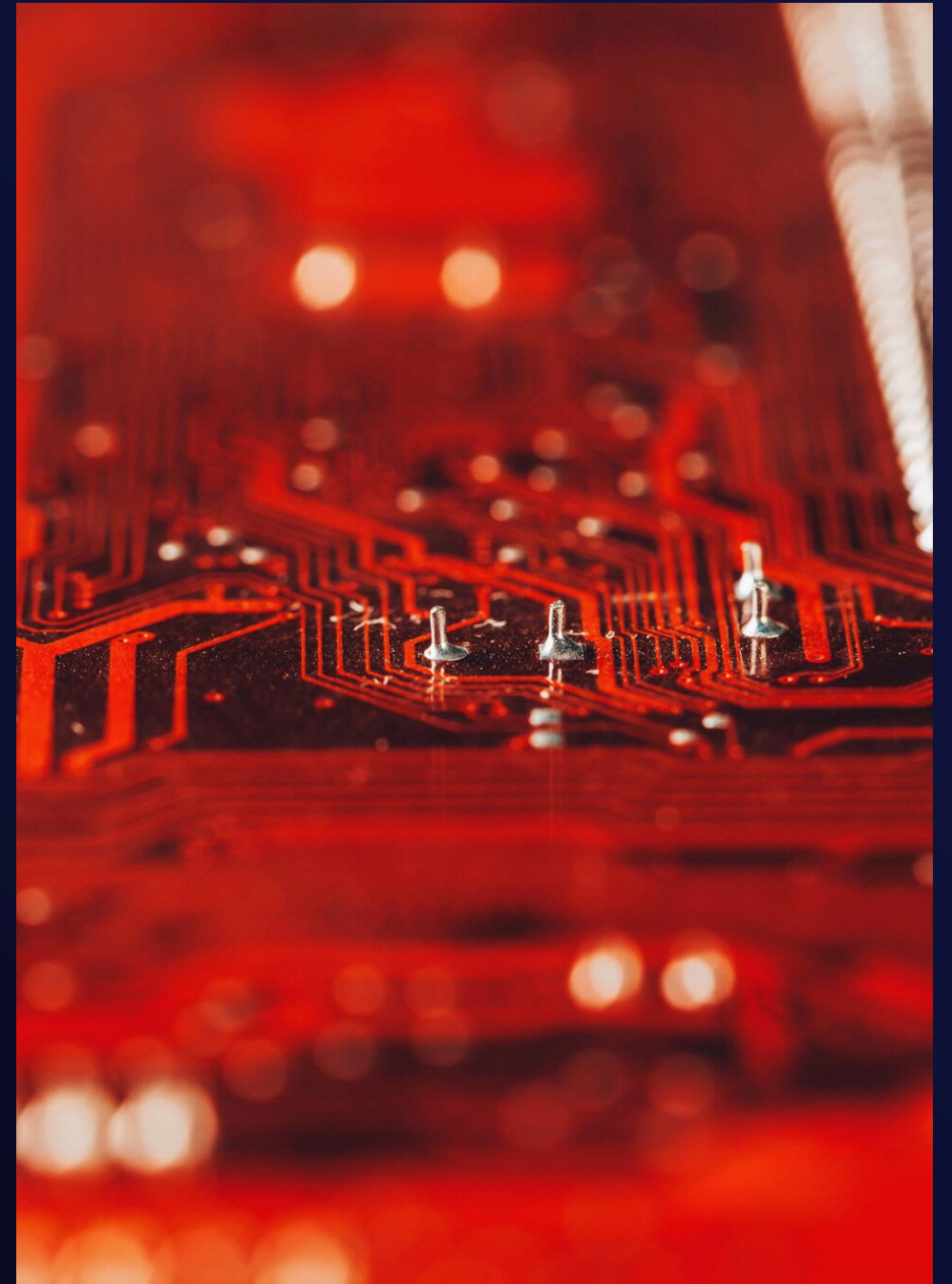
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Get In Touch

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Our Address

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Southbank VIC 3006



Thank You

I'd like to thank you for your time and attention.

We're excited about the prospect of partnering with you and are dedicated to fostering a successful and enduring relationship. Thank you for considering us as your trusted IT ally. Should you have any questions or wish to discuss further, we are at your service.

